

## Explanation of Fees:

To begin, we live in community where over 30% of families qualify for free and reduced meal support that attend our district schools. Many of these same families are also interested in participating in activities. Knowing this, we are very careful when deciding what our fees are as our members all come from extremely different financial backgrounds. In addition, it is difficult to look at what other programs from other communities and what other sports charge as this is comparing apples to oranges. I have had my own girls participate in the girls' program as well, so I understand their program well. We did an in-depth study a few years ago comparing our fees to other *like* organizations. When comparing to other boys' programs we also found there are so many subjective areas that also made it difficult to compare. Uniform rental vs purchasing, gym rental fees, insurance costs, etc. all play a major role in the final number. Below are direct costs that we endure throughout the winter season. To be clear, we do not carry a large balance. We carry a balance for our uniform and equipment replacement plans each year. Our board knows this can be risky but is also how we keep our fee steady each year.

Here are financial aspects that as a board we need to keep in mind when deciding on fees:

### Registration:

- Coaches do get discounts for registration costs on a single child they coach (an easy decision for the amount of time given towards practice, travel, and league game coaching)
- Parent coaches *are not* given a stipend to coach
- Multiple player family discounts are given to help keep membership affordable for families with multiple athletes
- Scholarships are available for those needing help with financial hardship (difficult to predict and budget for each year)

### League and Tournament costs:

- WYBL fees (\$890/team) and SWBC (\$650 per team if not hosting) plus fee for multiple teams per division
- Leagues chosen are determined by number of players per age group which varies year to year (i.e., in 2019 we did not budget for an additional 3<sup>rd</sup> grade team, but numbers dictated we needed 2 teams)
- Each team per level is awarded 4-6 tournaments in addition to league play
- State tournaments are encouraged for those who qualify; our program covers this registration fee

### Organizational Costs:

- Yearly subscription to Oasys for handling of registration fees (so money is not going through our board members), club website, etc.
- Club insurance policy purchased each year to cover our members
- Club insurance policy purchased every year to cover our volunteer board members and our coaches
- Non-parent coaches are given a stipend for coaching for their time (in 2019 we had 1 non-parent coach who received a stipend)
- Each coach is gifted (1) garment from the club as a thank you for their service

- Basketball and Shooting Shirt purchased for each player member
- Members are not responsible for purchasing uniforms. Therefore, we budget to purchase 1-2 full sets each year. This cost is approximately \$1500-\$1800 per year. In 2019 we needed to purchase additional uniforms for the increase in 3rd grade registrations. Last year, 7 uniforms were returned to us that we had to throw away and replace because they were misused.
- Custodial costs to BASD for multiple league host dates for clean-up (4 dates)
- Gym rental fees if billed at various locations (schools that host league play)
- 2 of the past 3 years we split the registration costs (the club paid for half of each member's cost) of bringing in a basketball trainer in the spring to help with skill development

#### Fundraising Concerns:

- Each year we intend to host a fundraising tournament to help keep costs steady. Two years ago we lost this opportunity due to weather; recently, we've lost out on the opportunity due to issues associated with COVID.
- We are attempting to host WYBL and SWBC league dates at BHS. However, it appears we will not be able to sell concessions. Concession sales is another way we keep fees steady.

#### Financial Concerns due to COVID:

- BASD currently does not charge rental fee. However, an increase for league fees at various schools including BASD if rental fees are increased
- Possible custodial costs to cover clean-up on practice nights at BASD
- Possible increase in scholarship assistance for members in need
- Possible increase in league/tournament fees